

King Hershey has built a solid reputation for overcoming the toughest of legal challenges.

For almost two decades local governments, developers, financial institutions and other businesses have been bringing real estate development, public/private finance, litigation and business challenges to King Hershey, P.C. This is because King Hershey welcomes the challenge of finding innovative solutions to the complex legal issues facing its clients.

King Hershey's reputation for creative problem solving and impeccable client service has resulted in recognition as one of the best law firms in the region. A 2003 survey of Missouri attorneys ranked King Hershey among the five best real estate law firms in the state. In 2004, *Chambers USA – America's Leading Lawyers for Business* ranked King Hershey as one of the top real estate law firms in Missouri and stated that "the firm's experience in government approval, bond finance and tax-increment based real estate work is held in high esteem by the market."

Through King Hershey's position as a leading real estate development and finance firm, it has been intricately involved in the growth of the greater Kansas City metropolitan area. King Hershey also serves the unique development needs of smaller communities throughout Missouri and Kansas.

A Development Partner

A cornerstone of King Hershey's practice is its ability to serve every aspect of its clients' real estate development needs. This includes the firm's expertise in identifying and applying the right combination of incentives and financing mechanisms to best serve its clients' development goals. With an ever-expanding patchwork of state and local development incentives and tax programs, finding and obtaining the right financing tools can be a challenge. King Hershey works closely with each of its clients to understand individual development needs and then creates a customized financing plan to meet the desired objectives.

The expertise of King Hershey attorneys comes not just from knowing the development finance laws, but, in many cases, from helping draft those laws. King Hershey attorneys have helped draft some of the most innovative and useful development legislation in the country, including statutes governing Missouri transportation development districts, community improvement districts



King Hershey shareholders (L to R): (seated) Michael Burke, Roger Hershey, Richard King and David Russell, (standing) Anthony Gosserand, Roxsen Koch, William Moore, Irvin Ness and Mark Klinkenberg.

and the Missouri Downtown Economic Stimulus Act.

In some instances, development projects can be financed with municipal bonds. King Hershey is recognized as a qualified bond counsel by the Bond Buyers Municipal Market Place Redbook. King Hershey attorneys are members of the National Association of Bond Lawyers. King Hershey's ability to handle complicated bond issuances sets it apart from many other real estate law firms.

King Hershey also has significant experience in the area of land use law. When zoning issues create obstacles for development, King Hershey attorneys rely on their extensive experience in dealing with local governments to remove the barriers and obtain approval of projects.

A Strong Litigation Presence

King Hershey's litigation group began as an offshoot of its real estate development practice. However, after repeated successes in complicated real estate and finance cases, King Hershey's litigation group gained a reputation of its own for its ability to handle the most complex trials.

Today, King Hershey's litigators represent clients in antitrust, bankruptcy, commercial and employment cases, as well as real estate litigation. The firm also offers certified arbitration and mediation services.

Personal Service

King Hershey prides itself on providing its clients with an exceptional level of service. Although King Hershey has a sophisticated practice, it is not a large firm. This allows King Hershey attorneys to maintain a close personal relationship with clients, resulting in a high degree of client service and quality representation.

Satisfied King Hershey clients include the Economic Development Corporation of Kansas City, Missouri; HCA, Inc.; the Jazz District Redevelopment Corporation; the Port Authority of Kansas City, Missouri; Nextel Communications and Wolfe Automotive Group.

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